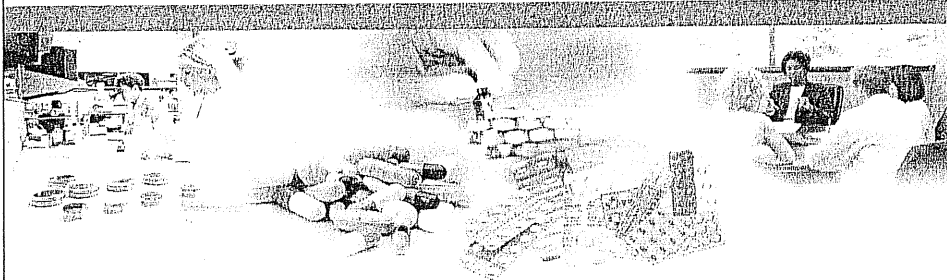




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Cardinal Health RFID Pilot Results

Julie Kuhn

Julie.Kuhn@cardinal.com

Agenda

- RFID Pilot
 - Overview
 - Results
 - Conclusion



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Pilot Overview

- Background

- In 2004
 - Adoption of direct-distribution model
 - Develop an offering of authentication and track & trace technologies aimed at further securing supply-chain
 - Participated in first industry-wide RFID testing (Jumpstart 1)
- In 2005
 - Collaborated with industry in RFID planning process (Jumpstart 2)
 - Began integrated effort between manufacturing / packaging and distribution businesses to develop an RFID solution
 - Solicited and received proposals from technology leaders
 - » Hardware
 - » Software (Middleware & Pedigree)
 - » Project Management
 - Met with various potential customers to gain knowledge on brand security/ RFID internal efforts
- In 2006
 - Executed pilot



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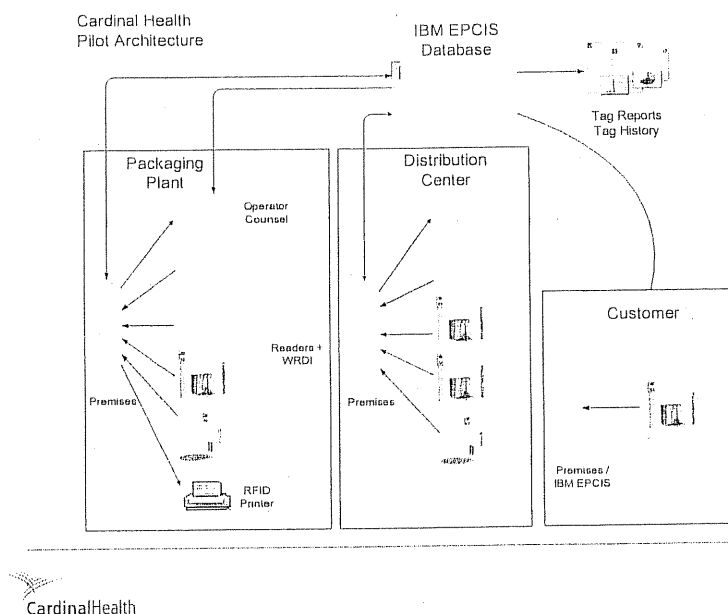
RFID Pilot Objectives

- Optimize tagging operations
 - Considerations for inbound bulk drum tagged by manufacturer
 - Integrate printed component tag application into packaging operations
- Gather production data for internal and external publication
 - Determine read rate accuracy
 - Determine impact to current production processes & opportunities for improvement
 - Evaluate Cost impact of multiple facility scale-up
 - Establish infrastructure to provide feedback to manufacturers
 - Share results with legislative bodies regarding readability and possible effects on current cGMP/ regulatory practices.



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Architecture For Interoperability



Definitions

- **Aggregation:** the collecting of individual units into a whole; a massing together or clustering of independent but similar units¹
 - For example: 12 units = 1 case
100 cases = 1 pallet
- **Commission:** the act of granting certain powers or authority to carry out a particular task or duty²
 - For example: RFID Tag is granted permission to carry data for a specific organization
- **Inference:** the act or process of deriving logical conclusions from premises known or assumed to be true; the act of reasoning from factual knowledge or evidence³
 - For example: If a case can be identified, contents are assumed to be known
- **Interoperability:** the ability to exchange and use information; the capability of being used or operated reciprocally⁴
 - For example: A manufacturer's system sends product information to a wholesaler in a generally accepted standard format

1. "aggregation." Merriam-Webster's Dictionary of Law. Merriam-Webster, Inc. 28 Nov. 2006. and The American Heritage's Stodman's Medical Dictionary. Copyright © 2002, 2001. 1996 by Houghton Mifflin Company. Published by Houghton Mifflin Company. (Dictionary.com)
2. "commission." The American Heritage Dictionary of the English Language, Fourth Edition. Houghton Mifflin Company, 2004. 28 Nov. 2006. (Dictionary.com)
3. "inference." The American Heritage Dictionary of the English Language, Fourth Edition. Houghton Mifflin Company, 2004. 28 Nov. 2006. (Dictionary.com)
4. "interoperability." WordNet 2.0. Princeton University. 30 Nov. 2006 and "interoperability." WordNet 2.0. Princeton University. 30 Nov. 2006. (Dictionary.com)

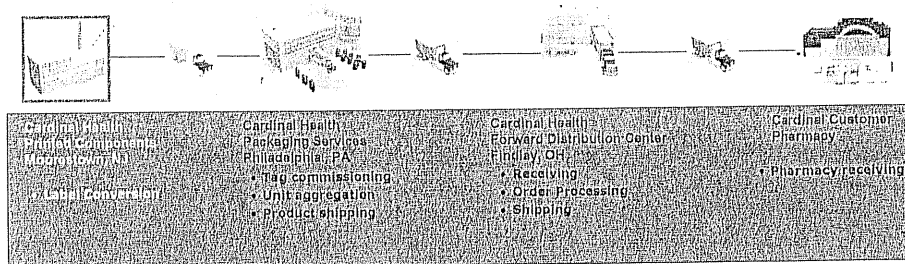
RFID Pilot Product Selection

- Non Major Pharma Company
- Product Diversity
 - Tablet Size/ Bottle Size
 - Unit Count
 - Round Bottle Vs Square
- Two Products
 - Rx A – Mid-tier manufacturer
 - Large tablet, 90 count unit, square bottle
 - Production run - 7/7/2006
 - Rx B - Mid-tier manufacturer
 - Small tablet, 90 count unit, round bottle
 - Production run - 7/20/2006



RFID Supply Chain Pilot

- Tagged product will flow through the following process:

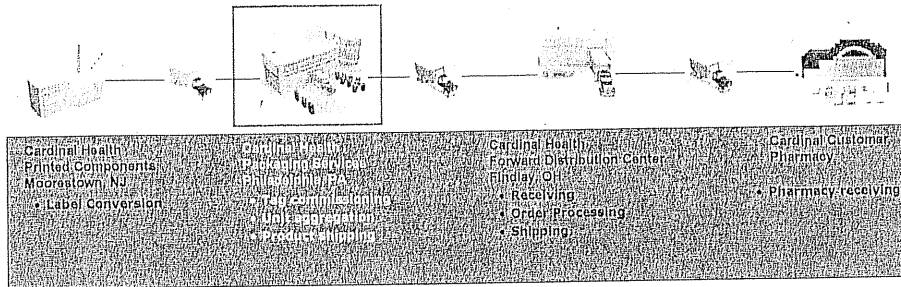


- RFID Label Conversion
 - Print labels using existing label processes
 - Located at Cardinal printed component facility
 - Complete label printing and finishing capability
 - RFID tag insertion as a secondary operation



RFID Supply Chain Pilot

- Tagged product will flow through the following process:

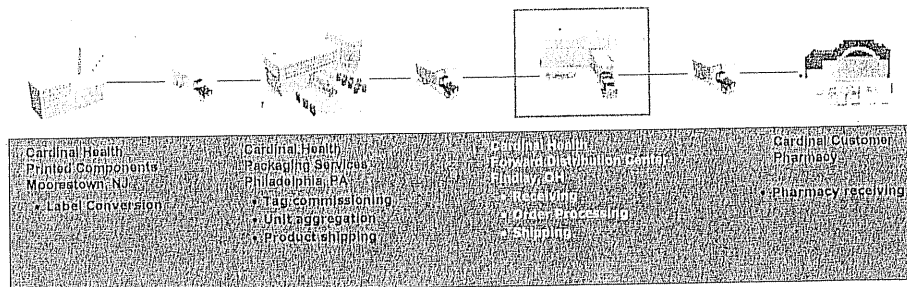


- Product Packaging
 - Encoding in-line (read, write, read)
 - NDC & unique serial number is encoded
 - Production speed target – 120 bottles per minute
 - Aggregate units to cases simultaneously in production
 - Aggregate units to cases to pallets simultaneously - shrink wrap station
 - Read units and cases on outbound shipment



RFID Supply Chain Pilot

- Tagged product will flow through the following process:

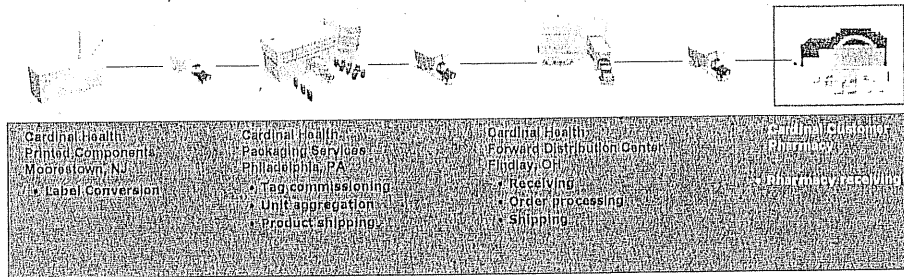


- Distribution
 - Read cases and units on pallet at receiving
 - Read cases and units in singular format on conveyor
 - Read units in totes ready for shipment
 - Read units on cart with 30 totes on outbound shipment at shrink wrap
 - Read units on cart on outbound shipment



RFID Supply Chain Pilot

- Tagged product will flow through the following process:



- Pharmacy
 - Read units on inbound shipment (cart of 30 totes)



RFID Pilot Results

Overall Results

| Location | Item Level Read Rates | | Case Level Read Rates | |
|--------------------------------------|-----------------------|-------|-----------------------|-------|
| | Rx A | Rx B | Rx A | Rx B |
| Unit encoding yield during packaging | 97.7% | 94.8% | N/A | N/A |
| Unit to case aggregation | 96.9% | 99.7% | 91.8% | 100% |
| Case to pallet aggregation | 58.4% | 80.8% | 100% | 99.7% |
| Packaging shipping | 9.2% | 14.3% | 82.3% | 100% |
| Distribution Center pallet receiving | 7.8% | 9.5% | 76.3% | 100% |
| Distribution Center case receiving | 92.1% | 97.1% | 99.4% | 100% |
| Distribution Center customer QC | N/A | 99.0% | N/A | |
| Distribution Center turntable | N/A | 64.2% | N/A | |
| Distribution Center shipping | N/A | 47.1% | N/A | |
| Customer receiving | N/A | 88.2% | N/A | |

Represents best opportunity for RFID tag reads



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Read Rate Conclusions

- Overall
 - RFID tags can be successfully inlaid under existing FDA-approved pharmaceutical label stock
 - Packaging lines can be run at validated speeds while encoding and verifying RFID tag application
 - A single frequency (UHF) has the potential to work in critical points from pharmaceutical packaging to pharmacy receipt
 - No tag failures were encountered in any stage of the pilot



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Read Rate Conclusions

- Units
 - Item-level reads are not possible when cases are stacked on a pallet
 - Unit read rates within mixed totes are highly reliable (>99%) but have not achieved six sigma quality



Read Rate Conclusions

- Cases
 - 100% read rates of case tags on a full pallet are potentially obtainable, but further testing is needed
 - Case read rates on a moving conveyor at shipping and receiving had read rates in excess of 99%



Overall Conclusions

- RFID technology is feasible for "Tracking & Tracing" item level drugs in the pharmaceutical supply chain provided the following conditions and processes are met:
 - Item level reads are limited to individual each and case read processes with conditions managed to an ideal / consistent state
 - Inference is allowed to become an acceptable practice in the normal distribution process schemes
 - Full interoperability of systems from manufacturer to pharmacy
 - Barcode technology is used in a redundant / complementary strategy to allow "Track & Trace" in areas of privacy concerns, biologic product distribution and RFID tag failure
 - Implementation is measured and managed in a manner consistent with the technology capability, the compliance risk and the financial impact on individual stakeholders
 - Higher levels of collaboration are initiated among stakeholders to identify opportunities in the supply chain to significantly improve efficiencies and reduce costs



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